

Retail by the Numbers Retail statistics for February 2020

From Statistics Canada's April 2020 retail trade release





Sponsored by



This report builds on Statistics Canada data

While this report is heavily reliant on Statistics Canada data, there are a few key ways that RCC supplements Statistics Canada's data in order to support the reader. RCC's value-add here is:

- **Retail Trend Numbers**: Statistics Canada has a method that they report online for calculating trend numbers. RCC adds that trend calculation to its numbers.
- Core-Retail Sales: This category captures the types of retail sales most common among RCC members. Specifically, Core-Retail removes gasoline station and motor vehicle and parts sales from total retail sales by subtracting Statistics Canada NAICS 447 and 441 from NAICS 44-45.

1 | NATIONAL HIGHLIGHTS

Retail Sales Numbers

February 2020 core retail sales, seasonally adjusted, rose by 2.28% year-over-year. Total retail sales increased by 0.29% since January 2020; core-retail monthly sales fell -0.12%.

These February 2020 retail sales numbers precede those yet to be issued for March 2020, when the true economic brunt of COVID-19 and associated closures began to hit the Canadian retail industry. In February, retailers were navigating the rail blockades supporting the Wet'suwet'en as well as COVID-19's early effects on supply chains and other areas. Around 25% of Canadian retailers reported then that one or both of these affected their businesses, with 12% reporting negative effects on sales (Statistics Canada, Retail Trade). Forthcoming retail sales

(updated monthly)

"February 2020 core-retail sales rose 2.28% compared to February 2019."

numbers for March, April and subsequent months will illuminate COVID-19's impact.

TABLE 1: Canada's Retail Growth: Seasonally Adjusted Sales

| | | Perce | Percent Growth | | | |
|--|------------------------------|------------------------|------------------|------------------------------|------------------------------|--|
| | | (in millions of \$CAD) | | | | |
| Category Canada - Seasonally Adjusted Sales | February 2020 | Trend Value | February 2019 | MOM: Jan 2020 Feb 2020 | YOY: Feb 2019 Feb 2020 | |
| Total Retail Sales | \$ 52,246.7 | \$ 52,006.2 | \$ 50,742.0 | + 0.29% | + 2.97% | |
| Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales) | \$ 32,466.5 | \$ 32,458.6 | \$ 31,743.9 | - 0.12% | + 2.28% | |
| Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales) | \$ 865.7 | \$ 841.9 | \$ 872.0 | + 1.33% | - 0.72% | |
| Furniture & Home Furnishings | \$ 1,569.4 | \$ 1,564.8 | \$ 1,553.5 | + 0.19% | + 1.02% | |
| Electronics & Appliances | \$ 1,117.4 | \$ 1,131.5 | \$ 1,206.9 | - 0.52% | - 7.42% | |
| Building Mats. & Garden Equip | \$ 3,277.2 | \$ 3,269.0 | \$ 3,070.9 | - 0.02% | + 6.72% | |
| Food & Beverage Stores (Grocery, Alcohol and Convenience Stores) | \$ 10,847.6 | \$ 10,904.0 | \$ 10,697.7 | - 1.01% | + 1.40% | |
| Health & Personal Care (Including Pharmacy) | \$ 4,080.5 | \$ 4,038.1 | \$ 3,999.7 | + 0.93% | + 2.02% | |
| Clothing & Accessories | \$ 2,902.5 | \$ 2,931.5 | \$ 2,877.5 | - 1.32% | + 0.87% | |
| Sporting, hobby, book & music | \$ 1,056.4 | \$ 1,025.4 | \$ 1,036.5 | + 4.68% | + 1.92% | |
| General Merchandise | \$ 6,156.8 | \$ 6,108.5 | \$ 5,977.8 | + 1.41% | + 2.99% | |
| Source: Statistics Canada. Table 20-10-0008-01 Re | tail trade sales by province | and territory (x 1,0 | 000) | | | |

TABLE 2: Canada's Retail Growth: Unadjusted Sales

Actuals
(in millions of \$CAD)

Percent Growth

| | | (in millions of \$CAD) | | | | | | |
|--------------|--|------------------------|----------------|------------------|------------------------------|------------------------------|--|--|
| Cate Cana | gory da - Unadjusted Sales | February 2020 | Trend Value | February 2019 | MOM: Jan 2020 Feb 2020 | YOY: Feb 2019 Feb 2020 | | |
| (P | Total Retail Sales | \$ 42,767.2 | \$ 46,720.1 | \$ 40,157.2 | - 2.57% | + 6.50% | | |
| | Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales) | \$ 26,877.4 | \$ 30,454.5 | \$ 25,299.8 | - 3.54% | + 6.24% | | |
| 0 | Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales) | \$ 604.8 | \$ 709.3 | \$ 582.3 | - 9.29% | + 3.87% | | |
| | Furniture & Home Furnishings | \$ 1,276.4 | \$ 1,450.9 | \$ 1,219.9 | - 5.34% | + 4.63% | | |
| | Electronics & Appliances | \$ 849.5 | \$ 1,181.8 | \$ 896.6 | - 13.19% | - 5.26% | | |
| - | Building Mats. & Garden Equip | \$ 2,164.8 | \$ 2,397.2 | \$ 1,983.8 | - 5.88% | + 9.12% | | |
| \$ | Food & Beverage Stores (Grocery, Alcohol and Convenience Stores) | \$ 9,839.8 | \$ 10,500.2 | \$ 9,207.8 | - 3.79% | + 6.86% | | |
| | Health & Personal Care (Including Pharmacy) | \$ 3,837.5 | \$ 4,057.8 | \$ 3,637.4 | - 2.32% | + 5.50% | | |
| | Clothing & Accessories | \$ 2,038.1 | \$ 2,757.4 | \$ 1,969.9 | - 3.55% | + 3.46% | | |
| | Sporting, hobby, book & music | \$ 780.8 | \$ 1,024.2 | \$ 721.7 | - 5.35% | + 8.20% | | |
| | General Merchandise | \$ 4,912.1 | \$ 5,730.1 | \$ 4,613.3 | + 1.08% | + 6.48% | | |

Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

2 | PROVINCIAL NUMBERS

Alberta's Sales Numbers

(updated monthly)

TABLE 5: Alberta's Retail Growth: Unadjusted Sales

Category Actuals Percent Growth (in millions of \$CAD)

| | | (III IIIIIIIIIIII OI ŞCAD) | | | | |
|--|---|--|--------------------------------|------------------------------|------------------------------|--|
| Alberta - Unadjusted Sales | February 2020 | Trend Value | February 2019 | MOM: Jan 2020 Feb 2020 | YOY: Feb 2019 Feb 2020 | |
| Total Retail Sales | \$ 5,710.2 | \$ 6,158.0 | \$ 5,448.4 | - 2.87% | + 4.81% | |
| Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales) | \$ 3,332.5 | \$ 3,789.2 | \$ 3,175.9 | - 3.69% | + 4.93% | |
| Auto Parts (Tires, Parts & Accs.; Tota Auto excl. Car sales) | 112.6 | \$ 130.8 | \$ 112.9 | - 12.86% | - 0.33% | |
| Furniture & Hom Furnishings | e \$ 155.6 | \$ 181.4 | \$ 158.7 | - 8.06% | - 1.98% | |
| Electronics & Appliances | \$ 117.1 | \$ 160.1 | \$ 136.8 | - 9.20% | - 14.43% | |
| Building Mats. & Garden Equip | \$ 284.6 | \$ 304.0 | \$ 247.4 | - 5.37% | + 15.02% | |
| Food & Beverage Stores (Grocery, Alcohol and Convenience Stores) | \$ 1,157.4 | \$ 1,231.3 | \$ 1,076.9 | - 3.02% | + 7.48% | |
| Health & Persona Care (Including Pharmacy) | \$ 409.0 | \$ 444.6 | \$ 406.4 | - 2.63% | + 0.62% | |
| Clothing & Accessories | \$ 259.7 | \$ 347.5 | \$ 247.8 | - 0.24% | + 4.79% | |
| Sporting, hobby, book & music | \$ 98.5 | \$ 133.4 | \$ 96.0 | - 4.29% | + 2.66% | |
| General Merchandise Source: Statistics Canada. Tabl | \$ 701.6 e 20-10-0008-01 Retail trade | \$ 814.8 sales by province and terri | \$ 674.4 itory (x 1,000) | - 0.81% | + 4.03% | |
| , | | | | | | |

TABLE 6: British Columbia's Retail Growth: Unadjusted Sales

| British Columbia - Unadjusted Sales February 2020 Trend Value February 2019 Feb 2020 Feb 2 | (in millions of \$CAD) | | | | | | |
|---|---------------------------------|---------------|-------------|---------------|----------|----------|--|
| Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales) Auto Parts (Tires, Parts & Accs.; Total Auto excl. Cars ales) Furniture & Home Furnishings 198.4 216.6 202.8 4,076.6 4,511.2 105.9 -7.38% +4.62% Furniture & Home Furnishings 198.4 216.6 202.8 4,076.6 -1.022% Furniture & Home S S S S S Appliances 146.2 198.4 162.8 -5.16% -10.22% Building Mats. & S Garden Equip 390.9 390.9 390.9 334.5 Food & Beverage Stores (Grocery, Alcohol and Convenience Stores) 1,504.3 1,573.6 1,429.3 -2.14% +5.25% Accessories 339.9 450.5 349.7 -4.97% -2.82% Sporting, hobby, S S S General S General S S S S S S S S S S S S S S S S S S S | | February 2020 | Trend Value | February 2019 | Jan 2020 | Feb 2019 | |
| Total Retail Sales excl. 4,076.6 4,511.2 3,853.0 -0.39% +5.80% | Total Retail Sales | · | ' | • | - 0.10% | + 6.39% | |
| Tires, Parts & Accs.; Total Auto excl. Car sales) | (Total Retail Sales excl. | · | · • | · | - 0.39% | + 5.80% | |
| Furnishings 198.4 216.6 202.8 + 2.29% - 2.13% Electronics & \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | (Tires, Parts & Accs.; Total | · · | ' | • | - 7.38% | + 4.62% | |
| Appliances 146.2 198.4 162.8 -5.16% -10.22% Building Mats. & \$ \$ \$ \$ \$ Garden Equip 390.9 390.9 334.5 +8.50% +16.88% Food & Beverage Stores \$ \$ \$ \$ Grocery, Alcohol and Convenience Stores) 1,504.3 1,573.6 1,429.3 -2.14% +5.25% Health & Personal Care \$ \$ \$ \$ Including Pharmacy) 483.1 521.5 454.4 -1.38% +6.33% Clothing & \$ \$ \$ Accessories 339.9 450.5 349.7 -4.97% -2.82% Sporting, hobby, \$ \$ \$ \$ book & music 145.8 174.9 127.1 +0.94% +14.64% General \$ \$ \$ \$ Merchandise 676.9 759.1 621.3 +5.82% +8.93% | 6::6 | 198.4 | · • | 202.8 | + 2.29% | - 2.13% | |
| Food & Beverage Stores | Appliances | 146.2 | 198.4 | 162.8 | - 5.16% | - 10.22% | |
| Stores \$ <th>Garden Equip</th> <th>•</th> <th>•</th> <th>•</th> <th>+ 8.50%</th> <th>+ 16.88%</th> | Garden Equip | • | • | • | + 8.50% | + 16.88% | |
| Care (Including Pharmacy) \$ <th>Stores (Grocery, Alcohol and</th> <th>· ·</th> <th>'</th> <th>•</th> <th>- 2.14%</th> <th>+ 5.25%</th> | Stores (Grocery, Alcohol and | · · | ' | • | - 2.14% | + 5.25% | |
| Clothing & \$ \$ \$ Accessories 339.9 450.5 349.7 - 4.97% - 2.82% Sporting, hobby, book & music \$ \$ \$ \$ General \$ \$ \$ \$ Merchandise 676.9 759.1 621.3 + 5.82% + 8.93% | Care | · | · · | • | - 1.38% | + 6.33% | |
| book & music 145.8 174.9 127.1 + 0.94% + 14.64% General \$ \$ \$ Merchandise 676.9 759.1 621.3 + 5.82% + 8.93% | Clothing & Accessories | 339.9 | 450.5 | 349.7 | - 4.97% | - 2.82% | |
| Merchandise 676.9 759.1 621.3 + 5.82% + 8.93% | book & music | 145.8 | 174.9 | 127.1 | + 0.94% | + 14.64% | |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000) | Merchandise | 676.9 | 759.1 | 621.3 | + 5.82% | + 8.93% | |

TABLE 7: Manitoba's Retail Growth: Unadjusted Sales

| | (in millions of \$CAD) | | | | | | |
|---|------------------------|---------------|---------------|------------------------------|------------------------------|--|--|
| Manitoba - Unadjusted Sales | February 2020 | Trend Value | February 2019 | MOM: Jan 2020 Feb 2020 | YOY: Feb 2019 Feb 2020 | | |
| Total Retail Sales | \$ 1,465.2 | \$ 1,576.5 | \$ 1,408.1 | - 1.10% | + 4.05% | | |
| Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales) | \$ 863.1 | \$ 987.0 | \$ 835.1 | - 4.72% | + 3.36% | | |
| Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales) | \$ 30.5 | \$ 34.2 | \$ 32.5 | - 8.30% | - 6.31% | | |
| Furniture & Home Furnishings | \$ 41.4 | \$ 45.8 | \$ 36.7 | - 1.23% | + 12.87% | | |
| Electronics & Appliances | \$ 19.3 | \$ 28.6 | \$ 22.3 | - 15.07% | - 13.56% | | |
| Building Mats. & Garden Equip | \$ 73.9 | \$ 82.5 | \$ 67.3 | - 11.54% | + 9.90% | | |
| Food & Beverage Stores (Grocery, Alcohol and Convenience Stores) | \$ 330.6 | \$ 356.3 | \$ 319.2 | - 5.00% | + 3.58% | | |
| Health & Personal Care (Including Pharmacy) | \$ 104.6 | \$ 112.8 | \$ 100.9 | - 5.54% | + 3.67% | | |
| Clothing & Accessories | \$ 53.4 | \$ 69.4 | \$ 48.4 | + 0.90% | + 10.48% | | |
| Sporting, hobby, book & music | \$ 23.7 | \$ 33.6 | \$ 24.0 | + 3.13% | - 1.09% | | |
| General Merchandise | \$ 180.0 | \$ 217.2 | \$ 178.8 | - 1.72% | + 0.66% | | |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000) | | | | | | | |

TABLE 8: New Brunswick's Retail Growth: Unadjusted Sales

Category Actuals Percent Growth (in millions of \$CAD) YOY: **New Brunswick -**MOM: **Unadjusted Sales** February 2020 **Trend Value** Jan 2020 Feb 2019 February 2019 Feb 2020 Feb 2020 \$ \$ \$ **Total Retail Sales** 844.5 911.2 1,007.0 - 5.43% + 7.89% Core-Retail \$ \$ \$ (Total Retail Sales excl. 552.4 622.6 499.2 - 3.84% + 10.65% Total Auto & Gas Sales) **Auto Parts** \$ \$ \$ (Tires, Parts & Accs.; Total 16.5 21.1 16.1 - 17.67% + 2.72% Auto excl. Car sales) **Furniture & Home** \$ \$ \$ **Furnishings** 17.8 22.0 17.4 - 12.88% + 2.00% **Electronics &** \$ \$ \$ 9.1 12.2 8.2 **Appliances** - 12.26% + 10.38% \$ \$ \$ **Building Mats. &** Garden Equip 49.9 53.9 44.3 - 2.13% + 12.53% Food & Beverage Stores \$ \$ \$ (Grocery, Alcohol and 188.2 175.5 201.1 - 3.86% + 7.26% Convenience Stores) **Health & Personal** \$ \$ \$ Care 83.2 94.0 79.5 - 14.82% + 4.61% (Including Pharmacy) Clothing & \$ \$ \$ 24.6 Accessories 27.0 37.2 + 6.21% + 9.63% Sporting, hobby, \$ \$ \$

18.2

\$

157.5

12.1

\$

115.6

- 7.77%

+ 2.60%

+ 9.81%

+ 20.15%

138.9 Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

13.3

\$

book & music

Merchandise

General

TABLE 9: Newfoundland and Labrador's Retail Growth: Unadjusted Sales

84.2

Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

Percent Growth Category Actuals (in millions of \$CAD) **Newfoundland and** MOM: YOY: Labrador - Unadjusted February 2020 **Trend Value** February 2019 Jan 2020 Feb 2019 Sales Feb 2020 Feb 2020 **Total Retail Sales** \$ \$ \$ 659.1 590.4 565.2 + 1.17% + 4.46% **Core-Retail** \$ \$ \$ (Total Retail Sales excl. 357.8 415.9 347.1 + 1.78% + 3.08% Total Auto & Gas Sales) **Auto Parts** \$ \$ \$ (Tires, Parts & Accs.; Total 9.1 11.6 8.8 - 6.83% + 2.86% Auto excl. Car sales) **Furniture & Home Furnishings** NA NA NA NA NA **Electronics &** \$ \$ \$ **Appliances** 4.1 6.3 3.9 - 9.53% + 4.38% **Building Mats. &** Garden Equip NA NA NA NA NA Food & Beverage **Stores** \$ \$ \$ (Grocery, Alcohol and 148.1 159.2 142.1 - 2.08% + 4.20% Convenience Stores) **Health & Personal** \$ \$ \$ Care 52.8 56.8 51.0 + 0.60% + 3.68% (Including Pharmacy) Clothing & \$ \$ \$ **Accessories** 16.3 24.3 14.8 + 30.18% + 10.21% Sporting, hobby, \$ \$ \$ book & music 5.7 8.7 5.9 + 16.34% - 3.90% General \$ \$ \$

104.8

79.9

+ 5.54%

+ 5.32%

Merchandise

TABLE 10: Nova Scotia's Retail Growth: Unadjusted Sales

| (in millions of \$CAD) | | | | | | |
|---|---------------|-------------|---------------|------------------------------|------------------------------|--|
| Nova Scotia - Unadjusted Sales | February 2020 | Trend Value | February 2019 | MOM: Jan 2020 Feb 2020 | YOY: Feb 2019 Feb 2020 | |
| Total Retail Sales | \$ | \$ | \$ | 7.220/ | . 7.200/ | |
| 25 | 1,087.8 | 1,220.8 | 1,013.8 | - 7.33% | + 7.30% | |
| Core-Retail | \$ | \$ | \$ | | | |
| (Total Retail Sales excl. Total Auto & Gas Sales) | 674.9 | 774.9 | 627.3 | - 4.09% | + 7.58% | |
| Auto Parts | | | | 110370 | 1 713070 | |
| (Tires, Parts & Accs.; Total | \$ | \$ | \$ | | | |
| Auto excl. Car sales) | 16.5 | 21.5 | 16.6 | - 18.47% | - 1.03% | |
| Furniture & Home | \$ | \$ | \$ | | | |
| Furnishings | 27.3 | 32.1 | 23.4 | - 9.24% | + 16.72% | |
| Electronics & | \$ | \$ | \$ | | | |
| Appliances | 9.5 | 14.7 | 8.7 | - 13.79% | + 9.31% | |
| Building Mats. & | \$ | \$ | \$ | | | |
| Garden Equip | 60.7 | 74.7 | 56.8 | - 16.66% | + 6.80% | |
| | | | | | | |
| Stores | . | \$ | \$ | | | |
| (Grocery, Alcohol and | \$ | • | • | 4.550/ | . 4 550/ | |
| Convenience Stores) | 264.1 | 281.9 | 252.7 | - 4.55% | + 4.55% | |
| Health & Personal | \$ | \$ | \$ | | | |
| (Including Pharmacy) | 102.2 | 108.5 | 94.2 | - 3.37% | + 8.48% | |
| Clothing & | \$ | \$ | \$ | 3.3770 | 1 0.4070 | |
| Accessories | 34.1 | 48.5 | 32.0 | + 3.07% | + 6.30% | |
| | \$ | \$ | \$ | + 3.07/6 | + 0.30% | |
| Sporting, hobby, book & music | \$ 16.4 | \$ 23.7 | \$ 14.7 | 1 200/ | . 11 770/ | |
| | | | | - 1.28% | + 11.77% | |
| General | \$ | \$ | \$ | . 4 400/ | . 6 6 40/ | |
| Merchandise | 128.0 | 157.4 | 120.0 | + 1.18% | + 6.64% | |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000) | | | | | | |

TABLE 11: Ontario's Retail Growth: Unadjusted Sales

| Ontario - Unadjusted Sales February 2020 Trend Value February 2019 | MOM: Jan 2020 Feb 2020 | YOY: Feb 2019 |
|--|------------------------------|------------------|
| | Feb 2020 | Feb 2020 |
| Total Retail Sales \$ \$ \$ \$ \$ 16,026.7 17,773.7 14,798.3 | - 3.01% | + 8.30% |
| Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales) \$ \$ \$ \$ Total Auto & Gas Sales) \$ \$ \$ 9,475.4 | - 3.80% | + 6.70% |
| Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales) \$\$\$ \$\$\$ \$\$ 164.0 201.6 | - 12.03% | + 8.98% |
| Furniture & Home \$ \$ \$ \$ Furnishings 486.4 562.3 456.9 | - 8.40% | + 6.46% |
| Electronics & \$ \$ \$ \$ \$ \$ Appliances 360.4 523.7 368.0 | - 17.32% | - 2.05% |
| Building Mats. & \$ \$ \$ \$ \$ Garden Equip 744.1 864.1 714.7 | - 11.18% | + 4.10% |
| Food & Beverage Stores (Grocery, Alcohol and Convenience Stores) \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$ | - 3.05% | + 8.60% |
| Health & Personal \$ \$ \$ \$ \$ \$ \$ \$ (Including Pharmacy) 1,541.3 1,591.3 1,411.7 | - 2.18% | + 9.18% |
| Clothing & \$ \$ \$ \$ Accessories 849.5 1,172.1 835.1 | - 3.14% | + 1.72% |
| Sporting, hobby, \$ \$ book & music 276.7 366.1 263.0 | - 3.12% | + 5.23% |
| General \$ \$ \$ \$ \$ \$ \$ Merchandise 1,838.0 2,169.5 1,741.8 Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000) | + 0.81% | + 5.52% |

TABLE 12: Prince Edward Island's Retail Growth: Unadjusted Sales

Percent Growth Category Actuals (in millions of \$CAD) **PEI - Unadjusted Sales** MOM: YOY: February 2020 **Trend Value** February 2019 Jan 2020 Feb 2019 Feb 2020 Feb 2020 **Total Retail Sales** \$ \$ \$ 180.8 148.9 - 7.58% 161.7 + 8.53% Core-Retail \$ \$ \$ (Total Retail Sales excl. 102.8 116.4 92.3 - 4.11% + 11.36% Total Auto & Gas Sales) **Auto Parts** \$ \$ \$ (Tires, Parts & Accs.; Total 3.9 4.6 3.6 - 7.10% + 9.01% Auto excl. Car sales) \$ \$ \$ **Furniture & Home Furnishings** 4.8 3.9 4.2 - 5.28% + 7.92% \$ \$ **Electronics &** \$ **Appliances** 1.5 2.4 1.4 - 13.58% + 12.84% **Building Mats. &** \$ \$ \$ **Garden Equip** 12.4 16.7 18.2 - 5.68% + 34.57% Food & Beverage **Stores** \$ \$ \$ (Grocery, Alcohol and 38.5 41.0 36.5 - 6.05% + 5.45% Convenience Stores) **Health & Personal** \$ \$ \$ Care 14.4 15.8 13.6 - 5.03% + 6.07% (Including Pharmacy) Clothing & \$ \$ \$ **Accessories** 4.6 6.3 4.1 + 15.93% + 12.26% Sporting, hobby, book & music NA NA NA NA NA General \$ \$ \$ 17.1 12.6

13.4

Merchandise

- 8.64%

+ 5.76%

TABLE 13: Quebec's Retail Growth: Unadjusted Sales

| (in millions of \$CAD) | | | | | | |
|--|--|---------------|---------------|------------------------------|------------------------------|--|
| Quebec - Unadjusted Sales | February 2020 | Trend Value | February 2019 | MOM: Jan 2020 Feb 2020 | YOY: Feb 2019 Feb 2020 | |
| Total Retail Sales | \$ 9,034.4 | \$ 9,822.1 | \$ 8,609.5 | - 2.79% | + 4.94% | |
| Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales) | \$ 5,894.7 | \$ 6,651.2 | \$ 5,572.5 | - 5.46% | + 5.78% | |
| Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales) | \$ 108.6 | \$ 124.2 | \$ 100.3 | - 0.06% | + 8.32% | |
| Furniture & Home Furnishings | \$ 305.3 | \$ 336.9 | \$ 282.9 | - 2.51% | + 7.92% | |
| Electronics & Appliances | \$ 159.0 | \$ 204.5 | \$ 166.2 | - 14.28% | - 4.32% | |
| Building Mats. & Garden Equip | \$ 426.5 | \$ 493.8 | \$ 412.3 | - 8.81% | + 3.44% | |
| Food & Beverage Stores (Grocery, Alcohol and Convenience Stores) | \$ 2,301.1 | \$ 2,476.2 | \$ 2,166.4 | - 6.18% | + 6.22% | |
| Health & Personal Care (Including Pharmacy) | \$ 935.5 | \$ 996.0 | \$ 929.0 | - 1.31% | + 0.70% | |
| Clothing & Accessories | \$ 412.9 | \$ 548.0 | \$ 375.8 | - 7.96% | + 9.86% | |
| Sporting, hobby, book & music | \$ 172.9 | \$ 229.0 | \$ 153.7 | - 16.57% | + 12.46% | |
| General Merchandise Source: Statistics Canada. Table 20 | \$ 937.2 0-10-0008-01 Retail trade | \$ 1,082.8 | \$ 866.1 | + 0.82% | + 8.21% | |

TABLE 14: Saskatchewan's Retail Growth: Unadjusted Sales

Category Percent Growth Actuals

| | | (in millions of \$CAD) | | | | | | |
|--|---------------|------------------------|---------------|------------------------------|------------------------------|--|--|--|
| Saskatchewan - Unadjusted Sales | February 2020 | Trend Value | February 2019 | MOM: Jan 2020 Feb 2020 | YOY: Feb 2019 Feb 2020 | | | |
| Total Retail Sales | \$ 1,353.8 | \$ 1,455.6 | \$ 1,284.1 | - 2.78% | + 5.43% | | | |
| Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales) | \$ 800.3 | \$ 887.2 | \$ 715.5 | - 1.38% | + 11.84% | | | |
| Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales) | \$ 26.8 | \$ 32.7 | \$ 29.4 | - 18.10% | - 8.87% | | | |
| Furniture & Home Furnishings | \$ 27.5 | \$ 33.2 | \$ 25.5 | - 12.54% | + 7.97% | | | |
| Electronics & Appliances | \$ 21.9 | \$ 29.3 | \$ 17.2 | - 1.71% | + 27.64% | | | |
| Building Mats. & Garden Equip | NA | NA | \$ 59.2 | NA | NA | | | |
| Food & Beverage Stores (Grocery, Alcohol and Convenience Stores) | \$ 264.5 | \$ 285.4 | \$ 252.7 | - 4.26% | + 4.67% | | | |
| Health & Personal Care (Including Pharmacy) | \$ 104.1 | \$ 108.8 | \$ 91.3 | - 1.45% | + 14.04% | | | |
| Clothing & Accessories | \$ 39.4 | \$ 51.7 | \$ 35.9 | - 2.23% | + 9.60% | | | |
| Sporting, hobby, book & music | \$ 22.5 | \$ 29.7 | \$ 20.4 | + 6.46% | + 10.28% | | | |
| General Merchandise Source: Statistics Canada. Table 2 | \$ 200.1 | \$ 233.5 | \$ 189.1 | - 2.93% | + 5.84% | | | |

RETAIL BY THE NUMBERS

For additional information, contact:

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